

THANK YOU

We sincerely thank every company and community member that touches United Way and our agencies.





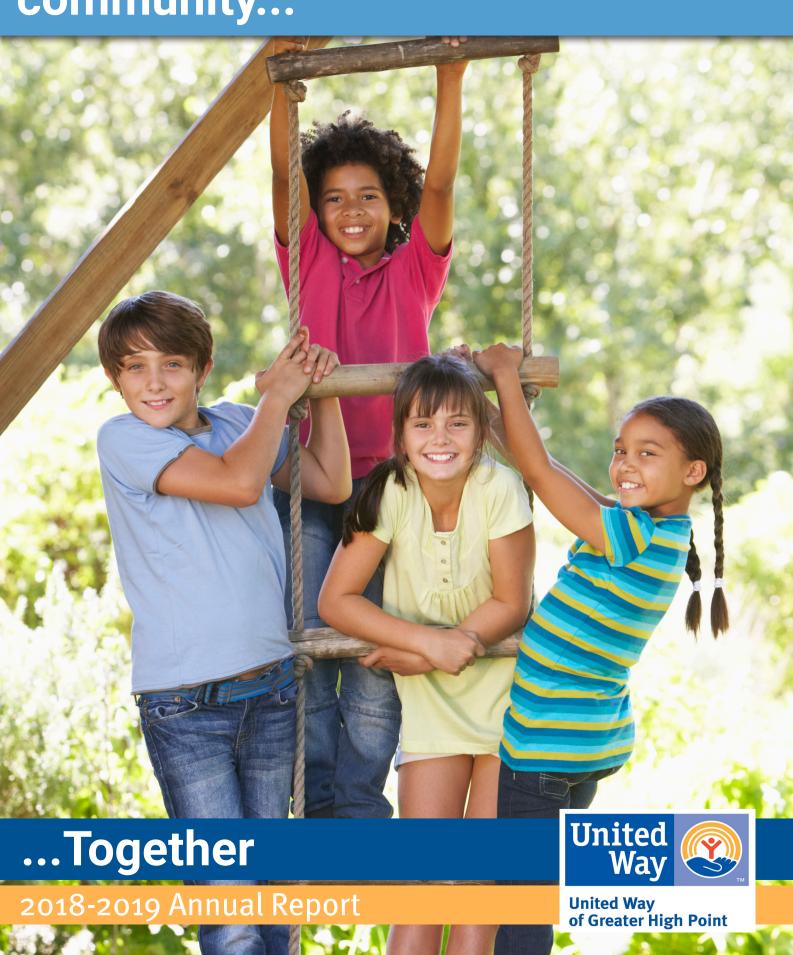
815 Phillips Avenue, High Point, NC 27262 336.883.4127 www.unitedwayhp.org

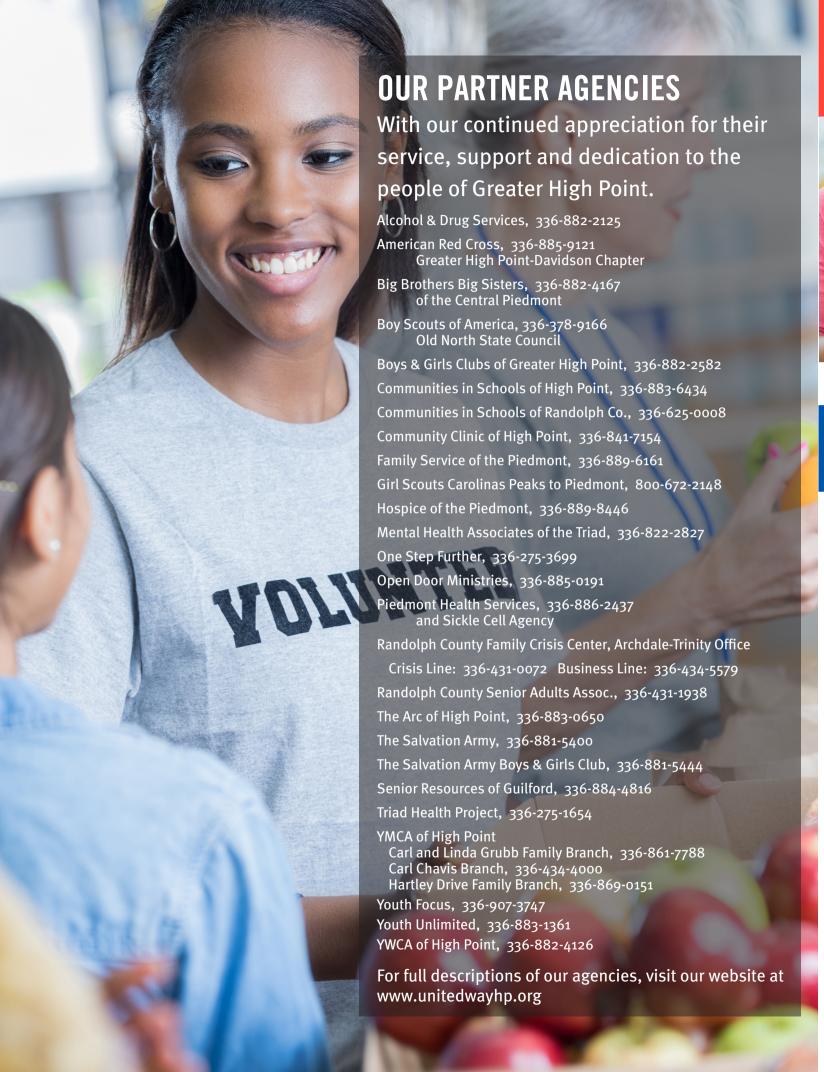






Building a stronger community...







LEADERSHIP DONORS BY COMPANY

Old Dominion Freight Line Inc180
Thomas Built Buses Inc63
High Point University62
Cross Company53
XPO Logistics28
City of High Point27
Wake Forest Baptist Health HPMC27
Kao Specialties Americas LLC 26
Advanced Home Care25
Vann York Auto Group25
Harland Clarke17
Mickey Truck Bodies17
Dixon Hughes Goodman LLP16
International Market Centers15
Culp Inc13
Marsh Furniture Co12
Publix11
Pinnacle Financial Partners10
Smith Leonard PLLC10
Smart Choice9
BB&T8
United Parcel Service8
United Way of Greater High Point8
Cornerstone Health Care7
Davis Furniture Industries Inc7
High Point Housing Authority6
Hospice of the Piedmont6
Ilderton Dodge Chrysler Jeep Ram6
Harriss & Covington Hosiery5
Lincoln National5

stue Riage Companies LLC4
North State4
Sharrard, McGee & Co. PA4
Tempur Sealy International4
Wells Fargo Advisors4
Computerway Food Systems3
Hubbell Industrial Controls3
nnospec Active Chemicals LLC3
Piedmont Chemical Industries Inc3
Southwest Elementary School3
WGHP FOX3
Ace/Avant Concrete Construction2
The Arc of High Point2
Community Clinic of High Point2
Creative Services2
Crescent Ford2
Family Service of the Piedmont2
First Citizens Bank & Trust2
Guilford Technical Community College2
High Point Chamber of Commerce2
Mannington Wood and Laminate Floor2
Marsh McLennan Agency2
NAPA - Genuine Parts2
Pennybyrn at Maryfield2
Southwest Middle School2
Frone Brand Energy2
Wells Fargo2
Alcohol & Drug Services of Guilford1
Allen Jay Elementary School1
Allen Jay Middle Preparatory1

Allulews High School
Blakely Financial1
City of Archdale1
Communities in Schools Randolph Co1
Community Foundation of High Point1
D.S. Miller Inc
Florence Elementary School1
GCS-English Road Office1
GCS-Retirees1
Haworth Inc1
Haynes Inman Education Center1
High Point Convention & Visitors Bureau1
High Point Country Club1
HP 3651
Jones & Peacock Inc1
K & S Tools & Manufacturing Inc
KI - High Point1
Kirkland Inc1
Kirkman Park Elementary School1
Lab Corporation of America1
Leggett & Platt Furniture1
Millis Road Elementary School1
Open Door Ministries of High Point1
Partners Ending Homelessness1
SeniorResources of Guilford1
Stanley Furniture Co1
The Foster Foundation
Welborn Middle School1
YMCA of High Point Association1
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**113 donors wish to remain anonymous



WHAT IS UNITED WAY?

The United Way of Greater High Point mobilizes the business community, volunteers, and its 28 local partner agencies to develop resources and partnerships that address critical human service needs in our community. Our focus is on Education, Financial Stability, and Health, because these are the "building blocks" for a good quality of life for each of us. United Way funded programs help children learn and families thrive, build self-sufficiency and independence, create stronger and safer neighborhoods, and improve the health of our communities.

UNITED WAY DOLLARS AT WORK

All non-profit organizations, like any business entity, have overhead costs. Our United Way, in the interest of good stewardship of the donations entrusted to us, strives to keep our overhead costs low. We invest as much as possible into over 70 health and human service programs at our 28 partner agencies, as well as other high impact partnerships such as The UWGHP BackPack Program, Children's Initiatives, and Venture Grants.

We also encourage you to compare United Way of Greater High Point's overhead costs to those of other non-profit organizations. Ours is a very competitive rate at less than 19%, considering the national average for non-profits generally stands around 25%. For more information, please visit the North Carolina Secretary of State's website at www.sosnc.gov/csl.



28%
FOCUS ON
FINANCIAL STABILITY



DON'T TAKE OUR WORD FOR IT! HERE'S WHAT LOCAL BUSINESS LEADERS HAVE TO SAY...



Caley Edgerly
Thomas Built Buses

"Thomas Built Buses exists to support others. Mainly, we aim to support our employees and the children riding on the product we design and produce. Another key support responsibility is that of the community and the United Way of Greater High Point is a great partner to maximize this community support.

Our partnership with the United Way of Greater High Point began over 80 years ago. It continues because of the local United Way's mission and ability to bring the community together. They bring the community together by networking and assisting with all the local 28 partner agencies which give our employees a choice of areas to dedicate their time and resources. They also bring the community together by constantly organizing events that help a wide diverse group of individuals in need. We feel it is our duty to give back to the community that has supported us for over 100 years. One of the best ways to do this is by supporting the United Way of Greater High Point."



David Congdon
Old Dominion Freight

"Old Dominion began participating in what was once known as the Community Chest of High Point back in the early 60's when our company moved here from Virginia. As a family run and oriented business, a core belief is that we have an obligation to support our community and help others less fortunate. United Way has been the primary vehicle by which we offer our employees this opportunity to help so many people through the 28 agencies that are supported by a single contribution. We, as a company, take great pride in having grown our campaign to the leadership position we occupy today and encourage businesses of all sizes to join in this worthwhile cause."



A MESSAGE FROM THE PRESIDENT

These are truly exciting times for the Greater High Point area. So many positive things are happening both in our community and within the United Way.

For starters, our community is indebted to Reverend Frank Thomas for leading our 2018 Campaign. It has been my pleasure to work with almost 40 Campaign Chairs in my career—and Frank was as dedicated and tenacious as any I have ever seen. Frank Thomas has served our country (U.S. Army), the Washington Street community and all of the Greater High Point community with distinction and honor. Thanks to Frank -- and to our many donors—lives will forever have been altered for the better as a result of his commitment and compassion.

Proceeds from the 2018 campaign will fund 70 health and human service programs at 28 partner agencies during the period of July 1, 2019 to June 30, 2020. In addition, the United Way was able to acquire a number of grants from sources outside of High Point that will go towards funding both our traditional partner agencies, but also a number of agencies and causes which are not traditional partners. This includes more than a dozen local food pantries such as Helping Hands Ministries, West End Ministries, Community Outreach of Archdale/Trinity, High Point LEAP and Macedonia Family Resource Centerand a variety of others.

In addition to direct financial support, the United Way provided over \$300,000 worth of food from just two of the many food drives (CANpaign Kickoff and U.S. Postal Food Drive) that United Way volunteers to coordinate annually. These two events benefit almost two dozen food pantries—most of which are not "partner agencies".

This September will be our 10th Annual CANpaign Kickoff Food Drive. We will pass the one million pound mark in food donations! The USDA values a pound of food at \$1.80. Using this metric we will have distributed \$1,800,000 worth of food over this time period on a budget of essentially zero dollars thanks to the donors and the logistical and in-kind support we annually receive from Old Dominion, Bank of America, Crescent Ford, Ilderton Motors, HPU, High Point Enterprise and so many others—including the 50+ local organizations who annually conduct food drives at their place of employment.

Thanks to Wells Fargo, Thomas Built Bus and the High Point Enterprise our Little Free Libraries program continues to grow with additional sites and we will continue to conduct book drives to replenish them and others in the community.

These are just a few of the many examples of what your support of United Way helped to accomplish in the last 12 months. I hope you will review the following pages for more details.

Thanks to our donors, volunteers and partners for making 2018/2019 such a banner year!!

Sincerely,

Bobby Smith, President

CHAIRMAN'S SOCIETY - SILVER. BRONZE

Scott & Iaime Wilson Steve & Kim Wooslev

**23 donors wishes to remain anonymous

\$1.000-\$1.499

Chairman's Society - Bronze Melissa Abee Andrea Adams **Ieff & Carolyn Adams** Jessica Adams Rob Allonier Lucy Allred Iohn & Ellen Amick Lin & Nancy Amos **Brad & Betty Andrews Paul Annis** Susan Rogers Apple **Thomas Arland** Mr. Brian Armentrout Michael Asbury **Brian & Kristin Augustine** William Austin, Ir. Stefan Baldwin Martha & Rocky Barham Ioe & Glenda Barnes Marquis & Deniece Barnett Basil B. Bates Roderick & Leslie Bates Lvnn Beaver Phil Beck Lvn & Sandi Beck Sandra Skeen Beck Mitchell & Angela Bell Sion Bell Rick Benner Kirsten & Tony Bertschi Ericka Best-Hunt Anne & Andy Bills Charles S. Bingham David & Karen Black Shankina Black Stephanie Blackport Ioe & Allie Blosser Tom Blount Ken & Margie Bowling Mylinda Bowman Mr. Richard Bradberry Matt & Amanda Brady Tim Branscome **Brandon Brendle** Michael & Dianne Bridger David & Elizabeth Briggs Clayton G. Brinker Danny K. Brooks Carl B. Brown Stacv M. Brown Lee Ann Browning Linda A. Bruton **Ann Swing Bryant** Darlene & Gary Bryant David L. Bryden Forrest Buck Gregory W. Bulla Sean A. Bumgarner

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ALEXIS de TOCQUEVILLE SOCIETY CHAIRMAN'S SOCIETY - FOUNDERS, PLATINUM, GOLD, SILVER

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Sandy Rankin

Michael & Claire Robinson Dr. & Mrs. Michael D. Samue Frank & Lori Saxon Martin & Catherine <u>Schlaeppi</u> Dean Sink Slane Endowment Fund Ken & Sandra Smith Geoffrey & Tami Stephany Cov & Susan Williard Fred & Barbara Wilson Douglas S. Witcher Rufus & Nan Yates Greg & Caren York Vann* & Ann York **1 donor wishes to remain anonymo

Chairman's Society - Founders \$7,500-\$9,999 Mollie M. Brugh

Deceased

Chairman's Society - Platinum \$5.000-\$7.499

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Chairman's Society - Gold \$2,500-\$4,999

*Deceased

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**5 donors wishes to remain anonymous

Chairman's Society - Silver \$1,500-\$2,499

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Maurice Deaver

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Gary Williams

Phillip & Alice Wilson

Brian DeFord

a simple mission... feeding hungry kids

The United Way of Greater High Point (UWGHP) BackPack Program provided weekend food to a record number of 1900+ students in the 2018-2019 school year, and will continue to serve 1900+ students while they are out of school this summer.



"Healthy eating is an essential part of a child's growth and development. Unfortunately, some families in the Greater High Community, due to no fault of their own, find themselves faced with food insecurity. According to Feeding America, 20% of children are food insecure in Guilford County," states Latoya Bullock, VP of Community Impact with UWGHP. "This is where the UWGHP BackPack Program steps in. The UWGHP BackPack Program provides breakfast items, lunch items and snacks for children who are at risk of going hungry when schools are out. Even though schools take breaks, we cannot. Children in our community need us year-round. Thanks to wonderful community partners and donors, 1900+ children in the Greater High Point area receive meals each week."

engaging young readers



United Way of Greater High Point Children's Initiatives is thrilled to be growing Little Free Library (LFL) sites in our community with the ongoing generous support of The Wells Fargo Foundation, Thomas Built Buses, High Point Enterprise and Publix. We currently sponsor 15 LFL local sites with five additional sites planned for 2019-2020.

Little Free Library is a free book exchange program as community members can "take a book, return a book or bring a book to share". New and gently used books for children - birth through 6th grade - can be dropped off at the UWGHP office, 815 Phillips Drive during the week or by placing books in the mail drop at the front of the building. We appreciate the communities support of this vital resource.

The five new sites are hosted by High Point Housing Authority, The Salvation Army, GCD High Point Family Opportunity Center, Boys & Girls Clubs of Greater High Point at Ward Street and Triad Adult and Pediatric Medicine at Commerce Avenue. These sites join Burns Hill Neighborhood, Highland Mills Neighborhood, Oakview Citizen's Council, Macedonia Neighborhood Association, Pershing Street Community Watch, Community Neighborhood Development Division, YWCA, Carl Chavis YMCA and High Point Police Department.

empowering leaders



The African American Initiative supports and strengthens African-American, other minority, and underserved citizens by encouraging service, involvement & philanthropy in the Greater High Point community. **Project Board Development** is a leadership development program organized by the African American Initiative, designed to identify, recruit, and train multi-cultural candidates for referral to serve on local committees and governing boards.

collaboration is essential

Fans for Seniors

For several years, as the temperature drastically increases in the heat of the summer, United Way has partnered with Senior Resources of Guilford and the High Point Enterprise to coordinate donations of box fans for seniors who do not have sufficient ways to keep their home cool. This is an issue that can be serious, if not fatal, for seniors.

Last year, over 300 fans were distributed to High Point area seniors and disabled residents in need. This program is continuing in the summer of 2019, and is expanding rapidly thanks to the tremendous community collaborations.



In 2019, we are coordinating distribution events in a variety of locations and neighborhoods to make it easier for eligible seniors to receive a new fan.

The Gift of Warmth

The United Way of Greater High Point began a new initiative in 2018 - The Gift of Warmth. Through this program, we were able to distribute 93 electric space heaters during the harsh winter months to local seniors and families in need. The space heaters were distributed at no cost to Greater High Point residents who were in need of heating assistance or experiencing a heating emergency. United Way partnered with several groups such as the High Point Housing Authority, The Salvation Army of High Point, and Triad Food Pantry to hold one day giveaways.



"Partnering with the United Way to provide heaters for seniors has been tremendous! The space heaters distributed will help reduce heating costs by only having to heat the living space they occupy the most," explains Antoine Dalton, Social Services Director at The Salvation Army of High Point. "The energy efficient heaters provided through 'The Gift of Warmth' program will produce the maximum amount of warmth with limited amount of electricity."



You may not know that even though neither the Greater High Point Food Alliance (GHPFA) nor Partners Ending Homelessness (PEH) are United Way official "partner" agencies, we are very much partners in every sense of the word. Both organizations have been located in our building since their inception. United Way has also volunteered to serve as the fiscal sponsor for GHPFA and provide all the backroom operational support at no charge to both agencies.



This contribution allows both organizations to save time and money in order to focus on their respective mission—to care for our most vulnerable population. The vast majority of the phone calls we receive at United Way from individuals seeking assistance are related to food, rent and utility assistance. This collaborative approach thus benefits the clients seeking assistance, the agency staff who are providing the assistance and our overall community who wish to help their neighbors. Your support makes this possible. Thank You!



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Caren York, Community Volunteer

SUMMARY OF AUDITED FINANCIAL STATEMENTS YEAR END JUNE 30, 2018

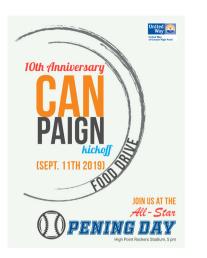
BALANCE SHEET	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Assets	225,397	2,314,751	29,978	2,570,126
Current Assets	1,877,209	282,924	970,022	3,130,155
Long Term Assets	745,556	-	-	745,556
Property & Equipment Total Assets	2,848,162	2,597,675	1,000,000	6,445,837
Total Assets				
Liabilities and Net Assets	40,833	789,772	_	830,605
Total Liabilities	2,807,329	1,807,903	1,000,000	5,615,232
Net Assets	2,848,162	2,597,675	1,000,000	6,445,837
Statement of Activities				
Public Support	46,557	3,676,953	-	3,723,510
Other Revenue	4,429,783	(3,618,435)	-	811,348
Total Public Support & Revenue	4,476,340	58,518	-	4,534,858
Program Services	3,197,117	_		3,197,117
Supporting Services	919,601	_	_	919,601
Total Expenses	4,116,718	-	-	4,116,718
Increase (Decrease) in Net Assets	359,622	58,518	-	418,140
Net Assets at Beginning of Year	2,447,707	1,749,385	1,000,000	5,197,092
Net Assets at End of Year	2,807,329	1,807,903	1,000,000	5,615,232

For a detailed Auditor's report, please call United Way of Greater High Point at 336-899-0875 or visit our website at www.unitedwayhp.org.



Alcohol & Drug Services of Guilford, Inc	Prevention Services	\$ 57,252
American Red Cross Greater High Point/ Davidson	Emergency Services	\$ 58,200
Big Brothers Big Sisters of the Central Piedmont	BBBS Match Support Mentoring Children of Prisoners	\$137,247 \$ 23,750
Boy Scouts, Old North State Council	Scouting	\$ 61,635
Boys & Girls Clubs of Greater High Point	Education & Career Development Health & Life Skills	\$180,941 \$ 81,549
Children's Initiatives United Way of Greater High F	Early Care Scholarships Point	\$136,932
Communities in Schools High Point	21st Century Scholars Grand Pals Volunteer & Jump Start Reading	\$ 61,438 \$ 26,605 \$ 49,869
Communities in Schools Randolph County	Performing Arts Programs Mentoring & Tutoring Transitions Program	\$ 3,007 \$ 42,683 \$ 5,852
Community Clinic of High Point	Health Care for Indigent Adults	\$ 95,709
Family Service of the Piedmont	Childhood Enhancement Crisis Services Consumer Credit Counseling Service Integrated Dual Diagnosis	\$ 46,687 \$100,960 \$ 13,000 \$ 98,880
Girl Scouts Carolinas Peaks to Piedmont	Scouting	\$ 41,710
Hospice of the Piedmont	Hospice Services	\$146,248
Mental Health Associates of the Triad	Destiny House Outpatient Services	\$ 60,140 \$ 18,430
One Step Further	Community Service Restitution Guil. County Teen Court Mediation Services Community Support & Nutrition School-Based Juvenile Restitution	\$ 4,980 \$ 9,958 \$ 4,703 \$ 3,000 \$ 2,500 \$ 2,619
Open Door Ministries	Arthur Cassell House Emergency Assistance	\$ 12,500 \$ 46,000 (continued)

Open Door Ministries	Emergency Shelter Father's Table Supportive Housing	\$ 21,500 \$ 14,500 \$ 12,000
Piedmont Health Services and Sickle Cell Agency	HIV/AIDS S.C.O.P.E Learning to be Healthy Sickle Cell Services	\$ 48,000 \$ 14,400 \$ 43,200
Randolph County Family Crisis Center	Archdale-Trinity DV&SA Emergency Shelter Emmy's House	\$ 40,500 \$ 5,000
Randolph County Senior Adults Association	Congregate Lunch Program Mobile Meals	\$ 25,500 \$ 37,000
The Arc of High Point	Advocacy Healthy Living	\$ 39,000 \$ 10,000
The Salvation Army	Emergency Services Emergency Shelter Transitional Housing	\$113,003 \$ 41,000 \$ 65,000
The Salvation Army Boys & Girls Club	Education & Character Development Health & Life Skills	\$ 45,600 \$ 25,650
Senior Resources of Guilford	Access to Services Community Based Programs Volunteer Services	\$ 17,000 \$ 55,290 \$ 34,250
Triad Health Project	HIV Prevention and Care	\$ 66,000
YMCA of High Point Carl & Linda Grubb Family Branch Carl Chavis Branch	Youth Scholarships Membership Scholarships After School/Summer Camp Child Care Min. Achievers Teen Center	\$ 10,561 \$ 4,640 \$ 31,227 \$ 77,112 \$ 43,819
Hartley Drive Family Branch	After School Discovery Membership Scholarships Summer Camp	\$ 10,414 \$ 24,537 \$ 5,382
Youth Focus	Counseling HEARTH	\$ 35,648 \$ 21,125
Youth Unlimited	Boys Home/Residential Services	\$ 42,683
YWCA of High Point	Adolescent Parenting Program Aquatics & Wellness El Pueblo: Community Access Program Hermanos & Hermanas Teaching Kitchen Women's Resource Center Youth Services	\$ 41,036 \$ 44,453 \$ 19,500 \$ 44,794 \$ 4,800 \$ 21,500 \$ 82,920



helping local pantries when food is needed most

With food insecurity still at the forefront of issues facing our community, United Way of Greater High Point continues to coordinate the two largest local food drives of the year - each at times when donations to local food pantries are typically down (summer and early fall). Neither of the food drives have a monetary budget and UWGHP doesn't staff up to coordinate either event.

The Stamp Out Hunger Food Drive (aka The Postal Food Drive) occurs annually on Mother's Day weekend across the entire country. Our United Way is honored to volunteer each year - just like the postal employees themselves - to conduct the largest one day food drive in the nation. Since our local United Way began volunteering in 2003 to help with logistics and marketing, the annual results (pounds of food) locally increased by as much as 10 times the amount prior to our UWGHP involvement.

The CANpaign Kickoff Food Drive occurs each September and serves as the kickoff for the annual United Way of Greater High Point campaign. Each year more than 50 local organizations conduct food drives, and volunteers collect over 100,000 pounds of food (enough to fill three or more Old Dominion trailers!). In a one day blitz, thanks to community partnerships and numerous HPU athletic teams, the food is offloaded into the trucks of 14+ local food pantries who will then serve our fellow neighbors in need.

This year marks CANpaign's 10th Anniversary and will be celebrated in collaboration with the new High Point Rockers baseball stadium. Embracing an overall baseball theme, the 2019 CANpaign will commemorate 'Opening Day' at the stadium followed by festivities with a Rockers' homegame.





The US Government values food donations at \$1.80 per pound. From just these two events, and on a budget of zero dollars, the United Way of Greater High Point coordinates the collections of approximately \$360,000 worth of food donations which stay in our local community. Other food drives coordinated by UWGHP include Red Nose Day, #Giving Tuesday and numerous collections related to our UWGHP BackPack program for local school kids.



2018 CAMPAIGN INSPIRES COMMUNITY!

In March 2019, the United Way of Greater High Point concluded its 2018 fund-raising campaign, announcing a total raised of over \$4.5 million. The 2018 campaign was led by Rev. Dr. Frank Thomas, Pastor, Mt. Zion Baptist Church.

When asked why he chose to chair the 2018 Campaign, Dr. Thomas always replied, "It's never the wrong time to do the right thing." We are so grateful for Frank's tireless efforts to do the right thing and to "keep digging." His dedication to leading a successful United Way campaign touched lives throughout High Point, Jamestown, Archdale and Trinity.

According to results posted at United Way of North Carolina and United Way Worldwide, United Way of Greater High Point continues to be among the very highest performing United Ways in the entire nation in virtually every category of measurable campaign results. This is a testament to our volunteers, partner agencies and generous donors. Thank you!

TOP 10 GIVING COMPANIES

- 1. Old Dominion Freight Line, Inc.
- 2. City of High Point
- 3. High Point University
- 4. Cross Company
- 5. Thomas Built Buses, Inc.
- 6. Marsh Furniture
- 7. Mickey Truck Bodies
- 8. Guilford County Schools High Point
- 9. Kao Specialties Americas, LLC
- 10. Vann York Auto Group



CELEBRATING YOU

CAMPAIGN AWARDS

CANpaign Kickoff Award Smart Choice

Community Spirit AwardCity of High Point

Creative Campaign AwardMarsh Furniture

Fleur de Lis Challenge Award Old Dominion Freight Line, Inc.

Game Changer Award

- Old Dominion Freight Line, Inc.
- Jones & Peacock, Inc.
- Paychex

New Campaign Award

EAS (Environmental Air Systems, Inc.)

Old Dominion Leadership Cup Thomas Built Buses, Inc.

Outstanding Achievement Award

High Point University

Pacesetter of the Year Award

Participation Awards

City of Archdale

- · Old Dominion Freight Line, Inc.
- Marsh Furniture
- Mickey Truck Bodies
- Smith Leonard, PLLC
- Smart Choice
- Jones & Peacock, Inc.
- Wells Fargo Advisors
- High Point Convention & Visitors Bureau

Raise the Bar Award

Jones & Peacock, Inc.

Spirit of High Point Award Old Dominion Freight Line, Inc.



SPIRIT OF NORTH CAROLINA

In February 2019, United Way of North Carolina awarded the prestigious Spirit of North Carolina Award to companies and organizations with outstanding United Way campaigns, including six from our community:

- Allen Jay Middle Preparatory Academy
- Christine Joyner Greene Education Center
- Guilford County Schools
- High Point University
- Marsh Furniture
- · Mickey Truck Bodies

Also Nominated:

- Cross Company
- Davis Furniture

